ONLINE INSURANCE CONTINUING EDUCATION

Agents say, "It's the BEST CE!"

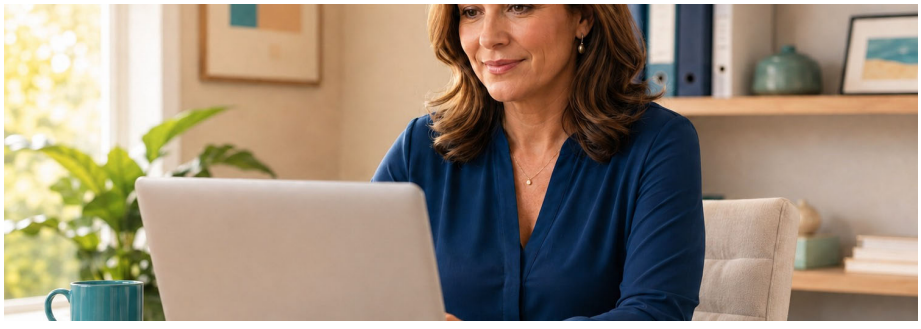
Minnesota Self-Study Course Catalog

Practical knowledge. Flexible learning. CE that is NEVER boring.

OVER 40 COURSES	100+ HOURS	$39 BEST VALUE
Minnesota Insurance CE Approved	Learn at your pace	30 Days Unlimited Access

VIEW COURSES & REGISTER

Online courses are approved for Minnesota resident insurance agents only.



Individual Courses Complete with Descriptions: Pages 4 to 10

Easy, Convenient Online CE

Select the courses that fit your work, your clients, and your renewal requirements. Purchase online, begin promptly, and complete each self-study course on your schedule.



1 CHOOSE	2 COMPLETE	3 RECEIVE CREDIT
Buy individual courses, a 24-credit package or unlimited access.	Work through the material online and complete the required assessment.	Bryan Ventures reports completed credits and provides your certificate.

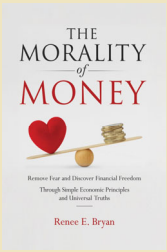
Choose the Best Buying Option

OPTION	WHAT YOU RECEIVE	PRICE
30 Days Unlimited Access	Complete any or all available online Minnesota insurance CE courses during the 30-day access period.	**$39**
24 Online CE Credits	Purchase 24 credit hours now and select your courses later. Course access does not expire.	**$59**

Important Information

- Online insurance CE is approved for Minnesota resident agents only.
- Individual courses range from 1 to 8 credit hours and $10 to $45.
- Required courses and Minnesota Mortuary Science approvals are identified in each course entry.
- Course offerings, approvals, and pricing may change. Confirm current details on the course page before purchase.

Browse all online courses →



FROM THE CLASSROOM TO THE MORALITY OF MONEY

The ideas in Renée E. Bryan's book grew out of decades of live classes and real conversations with insurance professionals. Continue the conversation through the online CE series, join us for a live CE webinar, or discover the book.

EXPLORE THE ONLINE SERIES • ATTEND LIVE CE • BUY THE BOOK

Quick Course Finder

Use this overview to find courses by topic. Full descriptions follow in alphabetical order.

Annuities & Life Insurance

Annuities (5) • Annuity Payout Options (1) • Indexed Annuities (3)

Ethics

A Question of Ethics (4) • Entertaining Ethics (4) • Ethical Evolution (4) • Ethical Insurance (3)
Coming Soon: Ethics: The Heart of the Matter (3)

Health & Long-Term Care

Funding Long-Term Care (2) • Tax-Favored Health Plans (6)

Professional Practice

Common Errors to Avoid (4) • E&O Expanded (3) • Financial Stability (2) • Limit Liability (3) • What Is the NAIC? (1)

Property & Casualty

Auto Insurance Basics (5) • Auto Rates and the Credit Scoring Process (5) • Homeowners & Renters Insurance (2) • Natural Disasters (2) • Toy Insurance: RV, Boat, Bike, & MORE (3) • Umbrella Policies (1)

Required Course

Best Interest Standards of Conduct for Annuity Sales—4 Hour (4) • MA Eligibility & LTC Partnership Program—4 Hour (4) • MA Eligibility & LTC Partnership Program—8 Hour (8)

Retirement & Investments

IRA: Traditional, Roth, SEP & SIMPLE (4) • Real Estate Investments (4) • Retirement Planning Strategies (7) • Reverse Mortgages (2) • SECURE Act 2.0—Changes in Retirement Planning (2) • Social Security & Medicare (6)

Tax & Financial Planning

Avoid Capital Gains Tax—1031 Exchange (2) • College Funding Expanded (5) • Creative Ways to Reduce Capital Gains Tax (3) • Credit Crisis (6) • Money Matters (5) • Value of Tax Advantages (2)

The Morality of Money Series

Debt Decisions: A Money Maker (4) • More FREE Pennies: Assets and Allocation (2) • Protect Your Pennies: Insuring the Plan (2) • The Government & Your Pennies: More Aware = Better Plans (3) • The Penny Thief: Healthcare in America (2) • Tools & the Trade-Off: Save or Pay-off Debt (2)

Coming Soon to The Morality of Money Series

Ethics: The Heart of the Matter (3)

Complete Course Descriptions

Every course below is available as Minnesota-approved online self-study insurance CE. Prices and approvals shown reflect the online catalog reviewed August 2026.

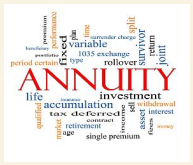


A Question of Ethics

4 HOURS MN INSURANCE CE | $25 | Ethics

Ethics approved • 4 hours MN Mortuary Science

Ethics is an essential code of conduct in the insurance industry. Through scenarios involving proper disclosure and suitability, this course asks a practical question: What is truly ethical?



Annuities

5 HOURS MN INSURANCE CE | $30 | Annuities & Life Insurance

Annuities can provide important financial benefits. Explore creative uses including multigenerational IRAs, indexed annuities, guaranteed benefits, split annuities and strategies that may help fund long-term care.



Annuity Payout Options

1 HOUR MN INSURANCE CE | $10 | Annuities & Life Insurance

Creating stable retirement income is essential to a client's financial plan. Review common annuitization and payout options, along with resources that can help you identify a suitable solution.



Auto Insurance Basics

5 HOURS MN INSURANCE CE | $30 | Property & Casualty

A Minnesota-specific overview of auto insurance coverages with practical tools to help clients understand their policies and navigate a claim. Includes a bonus section on umbrella policies.



Auto Rates and the Credit Scoring Process

5 HOURS MN INSURANCE CE | $30 | Property & Casualty

Explore the history and dynamics of using credit scores to determine auto premiums. Better understand the variables behind credit scoring so you can help clients improve their financial and insurance outcomes.



Avoid Capital Gains Tax—1031 Exchange

2 HOURS MN INSURANCE CE | $15 | Tax & Financial Planning

Business and investment real estate may qualify for capital-gains tax deferral through a 1031 exchange. Learn to recognize the opportunity and explain its potential benefits to clients.



Best Interest Standards of Conduct for Annuity Sales—4 Hour

4 HOURS MN INSURANCE CE | $25 | Required Course

MN annuity training requirement

Designed for producers who must complete Minnesota's four-credit annuity training. Covers need-to-know sales practices, replacement rules and disclosure requirements under Minn. Stat. §§ 72A.203–72A.2036.



College Funding Expanded

5 HOURS MN INSURANCE CE | $30 | Tax & Financial Planning

Review financial aid, Section 529 plans, Education Savings Accounts, tax credits, ROTC scholarships and more—practical information for helping families prepare for college expenses.



Common Errors to Avoid

4 HOURS MN INSURANCE CE | $25 | Professional Practice

4 hours MN Mortuary Science

Built from decades of CE conversations, this course clarifies common misunderstandings involving gifting rules, asset transfers, the real value of tax benefits and other issues agents frequently encounter.



Creative Ways to Reduce Capital Gains Tax

3 HOURS MN INSURANCE CE | $20 | Tax & Financial Planning

Explore strategies for reducing taxes and preserving accumulated wealth, including trusts, family partnerships, private annuities and 1031 exchanges.



Credit Crisis

6 HOURS MN INSURANCE CE | $35 | Tax & Financial Planning

Sound financial decisions and a strong credit score can affect loans, mortgages and insurance rates. Examine loan variables, the credit-scoring process, financial choices and identity-theft protection.



Debt Decisions: A Money Maker

4 HOURS MN INSURANCE CE | $25 | The Morality of Money Series

Explore when debt can become a powerful financial tool rather than simply a burden. Distinguish productive debt from destructive debt, evaluate borrowing costs, and consider leverage, opportunity cost, compounding, liquidity, and risk.



E&O Expanded

3 HOURS MN INSURANCE CE | $20 | Professional Practice

Errors & Omissions

Help reduce professional liability while improving client satisfaction. Review common Errors & Omissions pitfalls, then learn from an additional hour of memorable claims and practical prevention strategies.



Entertaining Ethics

4 HOURS MN INSURANCE CE | $25 | Ethics

Ethics approved

The double meaning is intentional: this course "entertains" ethics through a wide variety of engaging dilemmas while examining what ethical conduct truly requires.



Ethical Evolution

4 HOURS MN INSURANCE CE | $25 | Ethics

Ethics approved

What society considers right changes over time and across cultures. Use familiar workplace settings from television to explore what has changed—and what may remain constant—in business ethics.



Ethical Insurance

3 HOURS MN INSURANCE CE | $20 | Ethics

Ethics approved

Review state regulations for advertising and disclosure, with practical suggestions for clear communication, proper documentation and ethical client treatment.



Financial Stability

2 HOURS MN INSURANCE CE | $15 | Professional Practice

2 hours MN Mortuary Science

Insurer financial stability is central to claims-paying ability. Review the factors agents can use to better understand stability, service and protection for clients.



Funding Long-Term Care

2 HOURS MN INSURANCE CE | $15 | Health & Long-Term Care

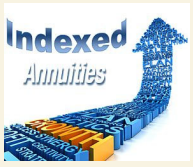
Many clients see the need for long-term care insurance but worry about affordability. Explore creative ways to generate an income stream that can help pay insurance premiums.



Homeowners & Renters Insurance

2 HOURS MN INSURANCE CE | $15 | Property & Casualty

A home may be a client's most valuable asset. Review protection for the dwelling, personal property and personal liability so clients can better prepare for a serious loss.



Indexed Annuities

3 HOURS MN INSURANCE CE | $20 | Annuities & Life Insurance

Learn how fixed indexed annuities may combine upside potential, principal protection and tax-deferred growth—and how these features can fit appropriate client needs.



IRA: Traditional, Roth, SEP & SIMPLE

4 HOURS MN INSURANCE CE | $25 | Retirement & Investments

Selecting the right savings plan is fundamental to retirement planning. Compare four common qualified retirement arrangements and the planning considerations associated with each.



Limit Liability

3 HOURS MN INSURANCE CE | $20 | Professional Practice

Errors & Omissions

Review two critical areas that can help limit legal exposure and strengthen client outcomes: insurer financial stability and regulations governing advertising and disclosure.



MA Eligibility & LTC Partnership Program—4 Hour

4 HOURS MN INSURANCE CE | $25 | Required Course

MN LTC Partnership refresher • 4 hours MN Mortuary Science

Satisfies Minnesota's four-hour subsequent LTC training requirement. Covers Partnership legislation, Medical Assistance eligibility, ethics, suitability, affordability and tax considerations.



MA Eligibility & LTC Partnership Program—8 Hour

8 HOURS MN INSURANCE CE | $45 | Required Course

MN LTC Partnership initial course • 8 hours MN Mortuary Science

Satisfies Minnesota's eight-hour initial LTC training requirement. Build a strong foundation in Partnership legislation, Medical Assistance eligibility, senior-market concerns, suitability, affordability and taxation.



Money Matters

5 HOURS MN INSURANCE CE | $30 | Tax & Financial Planning

Practical ideas for building wealth and helping clients meet financial goals. Topics include debt reduction, savings allocation, historical market trends and investment strategies.



More FREE Pennies: Assets and Allocation

2 HOURS MN INSURANCE CE | $15 | The Morality of Money Series

Learn how diversification, correlation and portfolio design can reduce risk, smooth returns and improve long-term outcomes—without requiring investors to predict the market.



Natural Disasters

2 HOURS MN INSURANCE CE | $15 | Property & Casualty

Standard homeowners coverage has important gaps. Review flood, hurricane, storm-surge and earthquake risks, along with the separate protection clients may need.



Protect Your Pennies: Insuring the Plan

2 HOURS MN INSURANCE CE | $15 | The Morality of Money Series

Use real-life examples to explain life insurance, annuities, disability income and property-and-casualty coverage in ways clients understand. Strengthen credibility, communication and client conversations.



Real Estate Investments

4 HOURS MN INSURANCE CE | $25 | Retirement & Investments

Explore REITs, limited partnerships and triple-net leases, along with passive income and loss rules and tax incentives such as credits and 1031 exchanges.



Retirement Planning Strategies

7 HOURS MN INSURANCE CE | $40 | Retirement & Investments

Review current retirement trends and savings objectives, IRA planning, Social Security and the ways lifestyle decisions before retirement can influence benefits.



Reverse Mortgages

2 HOURS MN INSURANCE CE | $15 | Retirement & Investments

Reverse mortgages may create unique planning opportunities for some seniors. Review potential benefits and critical information for evaluating general client applications.



SECURE Act 2.0—Changes in Retirement Planning

2 HOURS MN INSURANCE CE | $15 | Retirement & Investments

Understand important changes intended to expand retirement savings, help small businesses establish plans and broaden planning opportunities in tax-advantaged accounts.



Umbrella Policies

1 HOUR MN INSURANCE CE | $10 | Property & Casualty

Help clients understand how affordable umbrella liability insurance can protect assets when an accident causes serious injuries or property damage.



Social Security & Medicare

6 HOURS MN INSURANCE CE | $35 | Retirement & Investments

Connect the history, financing and current benefits of Social Security and Medicare so you can better assist clients with retirement planning and insurance decisions at age 65 and beyond.



Tax-Favored Health Plans

6 HOURS MN INSURANCE CE | $35 | Health & Long-Term Care

Add value to client conversations with a practical review of Health Savings Accounts, Health Reimbursement Arrangements and Flexible Spending Accounts.



The Government & Your Pennies: More Aware = Better Plans

3 HOURS MN INSURANCE CE | $20 | The Morality of Money Series

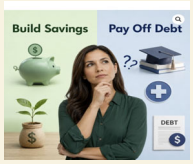
Examine how taxes, spending, debt and public policy influence inflation, purchasing power, retirement planning and financial security—including the long-term challenges facing Social Security.



The Penny Thief: Healthcare in America

2 HOURS MN INSURANCE CE | $15 | The Morality of Money Series

Explore how America's healthcare system affects families, finances, public policy and long-term security—from Medicare and Medicaid to global models and rising medical expenses.



Tools & The Trade Off: Save or Pay-Off Debt?

2 HOURS MN INSURANCE CE | $15 | The Morality of Money Series

Examine whether to build savings or pay off debt first. Explore debt as a financial tool along with compounding, opportunity cost, interest rates, liquidity, and the importance of evaluating each decision within the client's goals and circumstances.



Toy Insurance: RV, Boat, Bike, & MORE

3 HOURS MN INSURANCE CE | $20 | Property & Casualty

Review coverage basics for recreational vehicles, watercraft, motorbikes, snowmobiles, collectibles and other expensive "toys," with attention to both property loss and liability.



Value of Tax Advantages

2 HOURS MN INSURANCE CE | $15 | Tax & Financial Planning

What is a tax benefit really worth? Review common deductions, credits and adjustments to define the true savings for clients.

What Is the NAIC?

1 HOUR MN INSURANCE CE | $10 | Professional Practice

Understand the role of the National Association of Insurance Commissioners, its standard-setting and regulatory support work, and resources available to insurance professionals.

Ready to Earn Your CE Credits?

Choose the courses that matter most to your business—or get the best value with 30 days of unlimited online access for only $39.

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Browse course pages, verify approvals, and purchase securely.

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QUESTIONS?

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Bryan Ventures combines decades of insurance, financial services, and educational experience with practical examples that agents can immediately apply.

Practical. Engaging. NEVER Boring.